

EVERY GIFT COUNTS

Report to the Community 2021

EVERY GIFT COUNTS

To our members, donors and community,

As communities began to open doors and step out of the isolation caused by the COVID-19 Pandemic, our YMCA sought to connect and serve those who needed us the most in 2021. We would like to share with you the unique and vital relationship the Y has with the community, and acknowledge how our gifts of time, talent and treasures come together to benefit us all.



The generous contributions of donors solidify the Y's position in the community as a leader of service and philanthropy. The "For A Better Us" Campaign saw the uniting of donor gifts with nonpartisan support from our elected officials to raise over \$30 million to revitalize our Doylestown and Fairless Hills branches, as well as provide much-needed financial support to mission-driven community programs.

The pandemic has exacerbated the desperate need for food security in our community, specifically children. Almost three quarters of the children we serve in early childhood, school-age child care and camp are considered food insecure. Last year YMCA of Bucks County provided tens of thousands of healthy meals and snacks in an effort to offset this vital need.

Hundreds of families brought their children to our camps in 2021. Children reunited with summer friends and counselors, and met new ones as well. Many relied on the Y to connect them to camp, and provide financial support to help cover the cost. We were able to bus children from the Warminster community to Camp Bucks Holland, giving them access to the outdoor camp for the first time. In total, 126 families were awarded \$135,000 in donor supported financial assistance so they could go back to work knowing their children were having a safe and active outdoor camp experience at the Y.

As you read through this report, you will see how every gift counts to fulfill the mission of the Y. We are so moved by the gifts of our donors, who make it possible for us to serve the community with our gifts of compassion, care, health, security and wellness.

Thank you,

Zane Moore
President/CEO

Fran Cardaci
Chief Volunteer Officer
Association Board of Directors

YMCA OF BUCKS COUNTY

BUILT, FOR A BETTER US



Financial gifts from donors are the glue that binds the YMCA to the communities we serve. A better example could not be found than the five year comprehensive “For A Better Us” Campaign to raise funds to significantly advance the philanthropic mission and vision for YMCA of Bucks County.

“For A Better Us” was launched in early 2017 in response to the Lower and Central Bucks communities’ need for updated YMCA facilities as well as expanded programming for individuals and families with barriers to wellness and program opportunities. “2021 took us across the finish line of an amazing period of time in fundraising,” commented Debbie Sontupe, chief development officer for YMCA of Bucks County. “After the merger of all three Bucks County regional Ys in 2019, we had incredible momentum and support from our members and community to help us achieve our aspirations of delivering the best in facilities and programs for the health and wellness of those we serve.” The “For A Better Us” Campaign concluded having raised over \$30 million, twice the original goal of \$15 million.

Revitalized Facilities

Signature projects supported by the campaign were the facility expansion and full renovation of YMCA branches in Doylestown and Fairless Hills, respectively. At the Doylestown branch in Central Bucks, an enlarged fitness center, two additional program rooms and new universal locker room make up most of the 15,000 square feet expansion that opened in April 2021. Additionally, a brand new second floor has been built to accommodate the future needs of the community.

On April 14, 2022, Lower Bucks community leaders and Pennsylvania’s elected officials gathered together at the completely renovated Fairless Hills YMCA to cut the ribbon, officially opening the new facility. Congressman Brian Fitzpatrick (PA-1), Senator Steve Santarsiero, Senator Robert Tomlinson and Representative John



Galloway were on hand, along with other state and local elected officials, to celebrate the nonpartisan political support that awarded YMCA of Bucks County \$3 million in federal and \$5 million in PA state funds through the Redevelopment Assistance Capital Program (RACP) and other grant programs. "This YMCA is not just a fitness center. It's a 360 degree life center," Fitzpatrick told the more than 300 attendees.

The newly revitalized YMCA branch in Fairless Hills boasts a large wellness center featuring state-of-the-art equipment, renovated pool with a new observation area, larger space for Stay & Play child sitting services, and a brand new, on-site NovaCare rehabilitation center.

Serving the Mission

The "For A Better Us" Campaign was about more than facility revitalization. The goals of the comprehensive campaign included funding to expand and support Y Pathway Programs. These are free programs that extend opportunity to groups in the community who share a common life experience, and seek wellness geared to them inside our doors. Healthy Horizons, featured in this report, along with THRIVE Cancer Wellness, Second Grade Swim, the Veterans Wellness Initiative, and 7th Grade Membership are examples of the Y's donor-supported Pathway Programs. Skilled instructors lead regular physical wellness sessions in the branches, and virtual online visits provide support and encouragement to help participants maintain energy and momentum through challenges.

OPERATION COMPASSION RECOVERY 2021

Operation Compassion

In 2020, during the campaign, the world was rocked by COVID-19. YMCAs across the country were on their own to quickly assess and adapt to evolving community needs. YMCA of Bucks County was no exception.





“ We need places like the Y more than ever. At the YMCA branches, entire families can connect, support each other, and engage in healthy activities that boost our bodies and minds. That’s why Fred Beans is a lead donor in the “For A Better Us” Campaign. ”

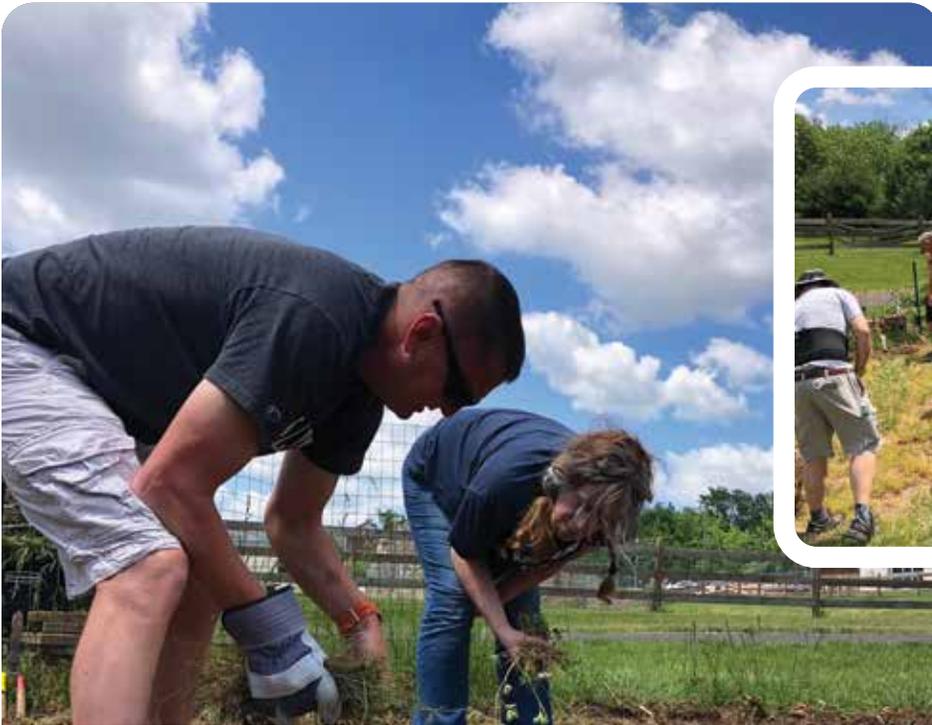
- Beth Beans Gilbert, Fred Beans Automotive



Operation Compassion was a vital fundraising component of “For A Better Us”, developed to respond to the times and determine the role the Y would play to continue to serve Bucks County through the pandemic. The community answered the call with over \$3 million in contributions. These funds not only helped the YMCA run essential programs such as early childhood education and full-day school age child care for virtual learning, but empowered the Y to re-open branches as soon as the state allowed. Keeping child care open so parents and guardians could go back to work knowing their children were in clean, healthy and caring environments meant bringing Bucks County out from under the cloud of the pandemic. For many members, the YMCA was the first place they felt safe going after months quarantining at home. YMCA of Bucks County was able to continue to provide quality pandemic response due in major part to the generosity of everyday donors doing what they could for their community.

“Every donor gift counted,” reflected Sontupe. “Whether it was a million dollar gift to help rebuild the Fairless Hills branch or \$100 for pandemic response, the community rallied behind YMCA of Bucks County. We are forever transformed by the “For A Better Us” Campaign, and are better now for it.”

THE GIFT OF SUPPORT



Last year, we provided tens of thousands of meals and snacks to children in Lower Bucks county.

At the Y, more than 70% of the children we serve through child care programs are considered food insecure. We have seen, first hand, the impact of hunger. Children who do not eat enough food are at a disadvantage from their peers. Hunger leads to more illnesses, an increase in hospital visits as well as behavioral and emotional issues due to stress, exhaustion, poor attention and underdeveloped coping skills.

For more than a decade, YMCA of Bucks County has been feeding vulnerable children through a partnership with the Nutritional Development Services Archdiocese of Philadelphia, providing multiple meals each day at several of our Lower Bucks sites. These include Pre-K Counts' preschoolers, campers and school age children

at the Morrisville Child Care Center and in school age and 21st Century Bristol Township learning centers in all three Bristol Township elementary schools, two middle schools and the high school. The YMCA also provides snacks to children at all of our child care sites.

Since the onset of the pandemic, the need to feed children is even greater. According to United Way of Bucks County, it is estimated there are 30,000 additional individuals who are now food insecure visiting the county's food banks. Y-USA reports nationally, the number of people hungry, particularly children, is at its highest in 25 years. Before the pandemic 1 in 7 children in the U.S. was at risk for hunger. Now that number is 1 in 4.

In 2021, we took our first steps towards providing a more comprehensive food program by applying to become a USDA approved Summer Food Service Food Program (SFSP) and Child and Adult Care Food Program (CACFP) organization. YMCA of Bucks County is the leading nonprofit child care provider in the county, offering early childhood education, school age child care and summer camp. As an SFSP and CACFP sponsor we will be able to respond to this growing need by feeding more hungry children in Bucks County.

Beginning summer 2022, the Y will provide lunch five days a week at the St. Francis Cabrini campground in Bristol Township, PA. In the fall/winter 2022, we will offer two meals each day, five days a week to children at several early childhood centers in Lower Bucks county. Solidifying our commitment to the success of this program, we have hired a director of feeding who will focus 100% of their time managing all aspects of this critical effort.



FROM PAULA CARRIE, A PARENT OF A MORRISVILLE CHILD:

“ My child is a picky eater and cannot eat anything in the morning, and the food program gives me peace of mind. I know he will be eating something at school and I don't have to worry about what to put in a lunch box. With the food program, I saw an improvement in what he accepts to eat now, like peanut butter sandwiches, fruit etc. Definitely the food program is really helping me to save money and time. I can't imagine the YMCA program without the food program. ”

THE GIFT OF CARE

Carrene Walker, Instructor, Healthy Horizons Pathway Program

Healthy Horizons is a donor-supported Pathway Program, designed to support adults in the recovery process following mental health treatment. A certified YMCA personal trainer, Carrene Walker helped create Healthy Horizons in 2021. According to the World Health Organization, since the onset of COVID-19, the prevalence of anxiety and depression has increased 25% worldwide. YMCA of Bucks County plays an important role in serving individuals through social-emotional and mental health support.

“We provide the knowledge, tools and support for participants to improve their physical fitness, nutrition and emotional health through live exercise sessions and online educational meetings,” Walker said. “Providing a safe space to learn, grow and share encourages the development of connection with peers and confidence in oneself.”

In the free 12-week program, Healthy Horizons participants work on goal-setting while learning about exercise, eating well, meditation and mindfulness. The group meets at a branch for live, in-person fitness training, as well as on Zoom for discussions. Graduates come away transformed,

with the understanding that the Y offers an accepting place they can belong.

“[Healthy Horizons provided me] the opportunity to return to exercise in community with others so that I didn’t have to feel intimidated by the environment or feel lack of confidence in my ability to participate,” acclaimed a Healthy Horizons graduate. “I [also] decided to sign up for the personal training club with a personal trainer.”



Healthy Horizons groups are small so that the Y can individualize support and instruction, as well as promote group discussion around problem-solving. "For some it means focusing on increasing exercise time or nutrition," Walker continued. "For others that may mean doing something positive for their emotional state such as reading or spending less time consuming social media."

"Carrene led us all to a better understanding of how to channel our positive intentions towards an improved outlook," another graduate stated. "She did this not only through her encouragement, but also by giving us nutrition and relaxation education."

"Never underestimate the power of your light and always try to shine it on others," Walker concluded.

YMCA of Bucks County celebrates the gifts Pathway Program leaders like Carrene Walker bring to the community. A new Healthy Horizons group has since begun its work, and sessions will continue to be offered throughout 2022.



World Health Organization (2022, March 2).

COVID-19 pandemic triggers 25% increase in prevalence of anxiety and depression worldwide. [www.who.int. https://www.who.int/news/item/02-03-2022-covid-19-pandemic-triggers-25-increase-in-prevalence-of-anxiety-and-depression-worldwide](https://www.who.int/news/item/02-03-2022-covid-19-pandemic-triggers-25-increase-in-prevalence-of-anxiety-and-depression-worldwide)

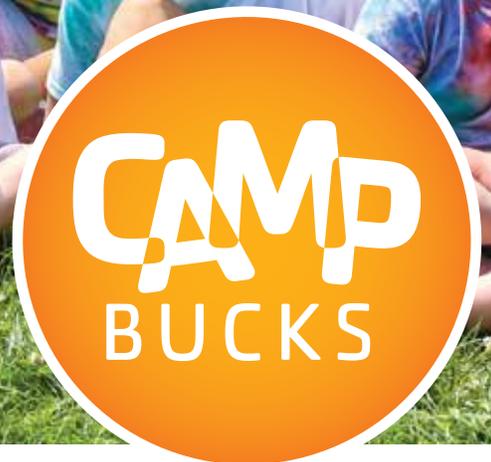
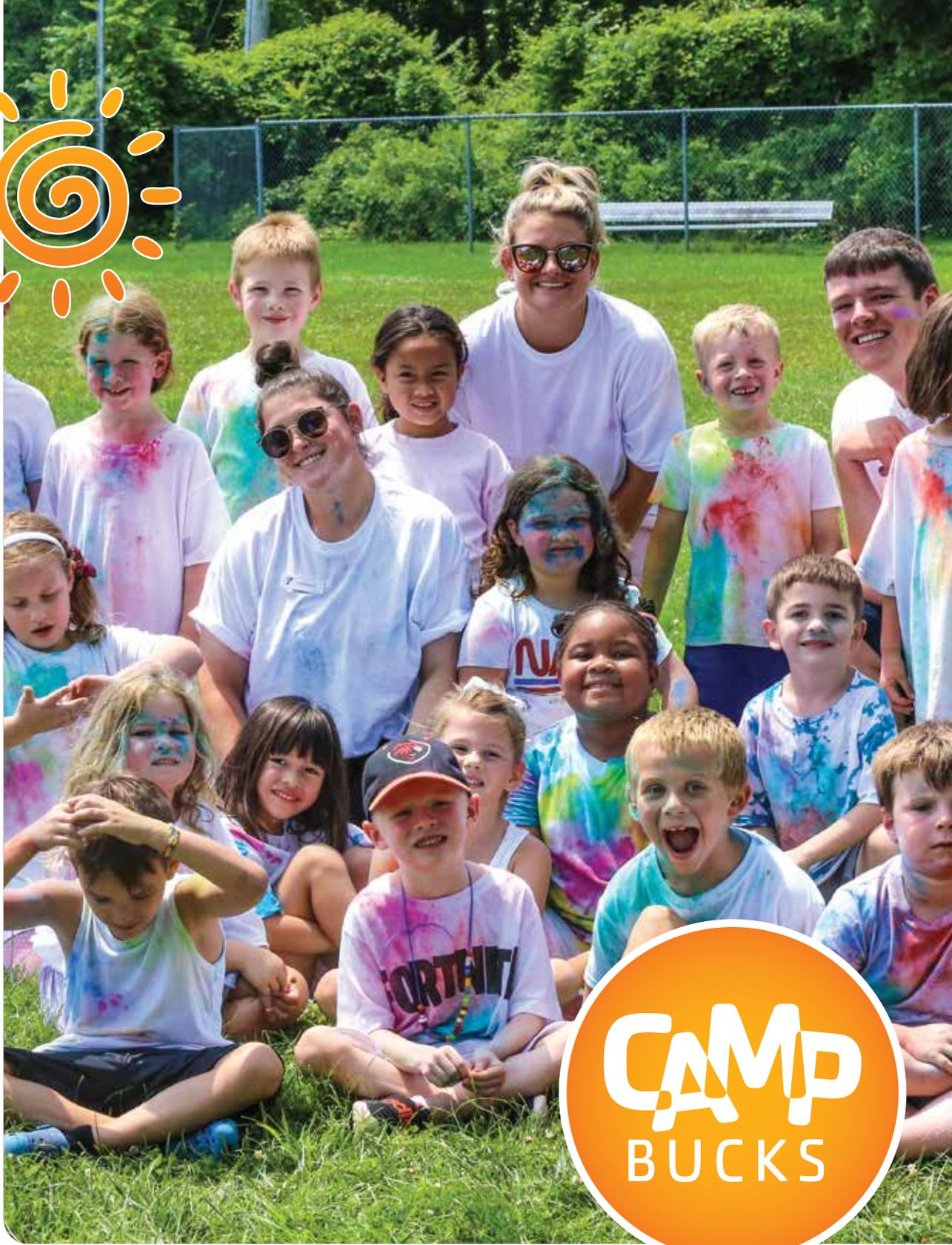
HERE
FOR YOU
THEN.
HERE
FOR YOU
NOW.
HERE
FOR YOU
ALWAYS.

"Through Healthy Horizons I have witnessed the monumental impact that encouragement and positive support can have on the lives of others."

- Carrene Walker



THE GIFT OF Y CAMP



The Summer of 2021 was a time when many families began to feel comfortable coming together outdoors since the pandemic began. It was a sign that returning to normal would be possible in many aspects of our lives. Parents, children and Y staff were not only more comfortable, but excited to return to summer camp.

Danielle Cioffi, vice president of operations for the Y's central region, remembers, "We had many counselors and leaders return to positions at camp, but we also had lots of new staff. The high energy was palpable as we planned healthy, safe, high quality programs that kids want to come to."

It is a goal of our YMCA leaders to provide camps that offer different experiences from those they have during the school year. In 2021, we brought back a swath of specialty camps that had been restricted from running the prior summer, such as Camp Chefs, a children's culinary camp, as well as camp traditions like camp group competitions, sophisticated obstacle courses and talent shows.

The Y also introduced bus transportation from the Warminster branch to Camp Bucks Holland, bringing an outdoor camp experience to upwards of 25 children per week from the Warminster area. This bus was all many families in the area would need to give their children a unique, safe, high quality YMCA camp experience.

"Honestly, the BEST camp in the area," proclaimed a Camp Bucks Holland parent. "My kids love the staff because the staff seems to love working with kids! I feel good about where they are for the day..."

The YMCA's donor-supported Financial Assistance Program provides for families who could not otherwise afford quality programs and services for their children. For many families without Y Financial Assistance, children as young as five years old must mind themselves at home while parents or guardians go to work to provide for their basic needs. In 2021,

" As a mother of 3 children, I have been very pleased with all of the options the YMCA camps offer. From the sports, cooking, art, music and more, my children can really have a fun summer experience! The options that the Y offers are just awesome! Not to mention the staff!! I love picking my kids up at the end of the day with 3 big smiles on their faces! They have dreams of being a CIT (Counselor In Training) and counselor there when they get older because they just love the place so much!! "

- Joy, YMCA Camp Bucks parent

the Y awarded over half a million dollars in financial assistance for services and programs. Over one quarter of that was to families so they could send their children to Y camps, allowing for a summer of swimming, friendship, leadership skill-building and fun that would not be available otherwise.

Embarking on summer 2022, we look back on the previous summer with heartfelt gratitude. Gratitude for the opportunity and resources to offer safe outdoor spaces and programs for hundreds of children throughout Bucks County, as well as gratitude for the generous donors to the YMCA Financial Assistance Program, which makes participation possible for so many of these families.



THANK YOU TO OUR DONORS

We thank our many donors to YMCA of Bucks County who gave cash donations to our annual campaign, Operation Compassion, capital campaign and endowment in 2021. Your generosity through your individual donations, grants, sponsorships and matching gifts made a lasting impact in Bucks County.

We also thank our event supporters, our in-kind donors, and our many donors of under \$100 who are too numerous to list. If we have omitted or misspelled a name, we apologize and ask that you contact Angela Jacobsen at ajacobsen@ymcabhc.org so we may update our records.

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GRANDCHILDREN**
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“ The Fairless Hills YMCA has been important to my family my entire life. My father was always involved as a volunteer and board member. He was here the last time they cut the ribbon at this branch. It’s where I’ve been swimming since 1992 and where I’ve been involved as a volunteer, fundraiser and board member as well. ”

– Otto Grupp

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 In honor of Ken Williams
 Kathleen Zelenka



HERITAGE CLUB: A Legacy of Hope

Heritage Club Members help to ensure the sustainability of the Y's mission in Bucks County through legacy gifts and gifts to the Endowment Fund. Our Heritage Club members create a promising tomorrow for kids, families, and our community.

Thank you to our Heritage Club members for investing in our future.

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 Mrs. Katherine Foote Wilhelm
 Dr. Jerome Wolf*
 Mr. & Mrs. Michael Zoglio
 Memorial Fund for Patti Thomas*

+Planned Gift Commitment
 *Deceased

PARTICIPANT NUMBERS

Adults and children of all ages visited YMCA of Bucks County branches and programs in 2021. Whether logging miles on a treadmill or meters in the pool, making friends at camp or learning good sportsmanship on the courts, we are proud to have been there for our community.



32,073 MEMBERS & 6,529 PROGRAM PARTICIPANTS improved their health, learned a new skill and connected with others



1,887 CHILDREN AND ADULTS learned life-saving skills in aquatics programs



2,471 YOUTH spent their days exploring, making friends and having fun at summer camp



1,702 KIDS strengthened their physical fitness and learned good sportsmanship in sport leagues



3,446 TEENS were physically active and benefited from programs that promote leadership, character development and community involvement



3,095 ACTIVE OLDER ADULTS stayed active, volunteered and enjoyed social activities



COMMUNITY IMPACT & PATHWAY PROGRAMS

Every year YMCA of Bucks County impacts thousands of individuals and families who rely on the Y for crucial programs and services. Thanks to the generosity of our donors, YMCA Pathway and Community Impact Programs open our doors at no charge to those in our community who need us the most.



For the youngest members of the community, this means building new skills and self-confidence and creating a sense of belonging. Free **7th Grade Initiative** provides 7th graders with a 12-month membership to encourage healthy habits at a time when youth are experiencing more independence. **Safety Around Water** teaches life-saving safety around water skills to children ages three to five years old. **Empower U** strengthens self-esteem, positive relationships and overall health of teen girls in grades 7-10. **We All Wheel** is a recreational wheelchair basketball program where abled and disabled children together develop camaraderie, team-building and wheelchair basketball skills.

YMCA Pathway and Community Impact Programs also change the lives of adults in our community. **Healthy Horizons** offers wellness and belonging to those recovering from a mental health diagnosis (learn more on page 8). **Healthy Lifestyles** focuses on personal behavior modification and building healthy habits for those at risk for developing Type 2 Diabetes. **THRIVE Cancer Wellness** supports cancer survivors and their families with a 12-week program and membership focused on evidence-based practices for recovering from cancer treatment. Our **Veterans Wellness Program** is a way to bring military veterans and their families together into the Y to experience wellness programs while fostering supportive relationships.

Financial Assistance

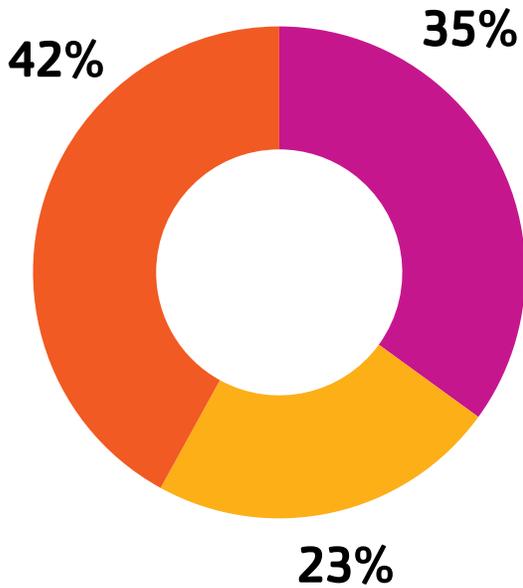
The YMCA is about healthy living, youth development and social responsibility. It is part of our mission to not only offer the community a path to these goals but to do all we can to make sure no one is ever turned away because of financial hardship. When the Y campaigns throughout the year to raise money, we always keep those who need our help in focus. Our Financial Assistance Program provides hundreds of thousands of dollars each year to help individuals and families participate in wellness memberships, and much-needed child care and camp. The generous donations from our community are what make that possible.

Feeding our Children

Since the onset of COVID-19, the need to feed the hungry in Bucks County has significantly increased. The YMCA is providing free lunches and snacks to tens of thousands of children in our camp and child care programs. In 2021, the Y applied to become a USDA-approved Summer Food Service Food Program (SFSP) and Child and Adult Care Food Program (CACFP) organization so that we can provide an even more comprehensive food program to alleviate hunger in our communities. Learn more about our feeding program on page 6.



2021 FINANCIALS



Youth Education/Camp	\$6,385,852
Aquatics/Sports/Fitness	\$1,255,411
Ability Programs	\$151,965
Contributed Support	\$1,880,408
Financial Assistance	-\$583,816
Membership Fees	\$3,433,636
Other	\$5,862,956
TOTAL REVENUE	\$18,386,412

Membership/Programs 23% **Child Care/Camp 35%** **Development/Other 42%**

Personnel and Benefits	\$9,699,446	60%
Program Supplies	\$461,799	3%
Occupancy/Depreciation	\$3,713,168	23%
Interest Expense	\$496,968	3%
Other	\$1,805,112	11%
TOTAL EXPENSES	\$16,176,493	

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YMCA OF BUCKS COUNTY

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Chief Operations Officer
Janet Felder
Chief Human Resources Officer

Debbie Sontupe
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Amanda Wappes
Chief Marketing Officer



MEMBERSHIP BRANCHES

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2500 Lower State Road
Doylestown, PA 18901
215.348.8131

Newtown Branch
190 South Sycamore Street
Newtown, PA 18940
215.579.6200

Fairless Hills Branch
601 South Oxford Valley Road
Fairless Hills, PA 19030
215.949.3400

Quakertown Branch
401 Fairview Avenue
Quakertown, PA 18951
215.536.9622

Warminster Branch
624 York Road
Warminster, PA 18974
267.387.9622

CHILD CARE CENTERS

Morrisville Child Care Center
200 North Pennsylvania Avenue
Morrisville, PA 19067
215.736.8077

New Britain Child Care Center
321 West Butler Avenue
New Britain, PA 18901
215.348.4214

**New Hope-Solebury
Child Care Center**
2712 North Sugan Road
New Hope, PA 18938
215.862.0222

Newtown Child Care Center
190 South Sycamore Street
Newtown, PA 18940
215.579.6200

Quakertown Child Care Center
401 Fairview Avenue
Quakertown, PA 18951
215.536.9622

OUTDOOR CAMP SITE

Holland Outdoor Center
579 Beverly Road
Holland, PA 18966
215.579.6200

YMCA of Bucks County is a charitable, nonprofit organization committed to strengthening our communities through membership and programs that foster youth development, healthy living and social responsibility for all.

ymcabucks.org